

SMART STATIONS IN SMART CITIES



Stations Innovations, SNCB/NMBS, Belgium (B) 4b session Smart Facility Management



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ORGANISERS







1st phase: attract new passengers

> Experience of free parking from 2005 to 2006

Observations

- There are no new train customers
- ❖ The modal shift has been reversed bus customers or pedestrian customers are asking for a free parking subscription
- the parking situation is problematic
 - drop in quality of service
- free parking = high costs for the local authorities

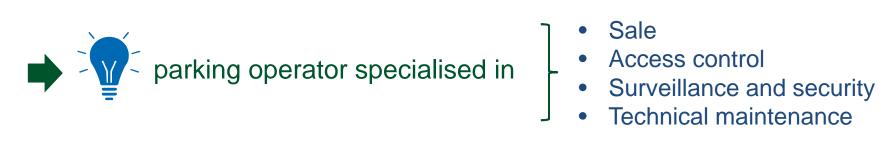






SNCB strategy

- guarantee parking places for subscribers
- offer differentiated fees and products
- don't compete with public transport
- cover costs and expenses









Private operator: drawbacks

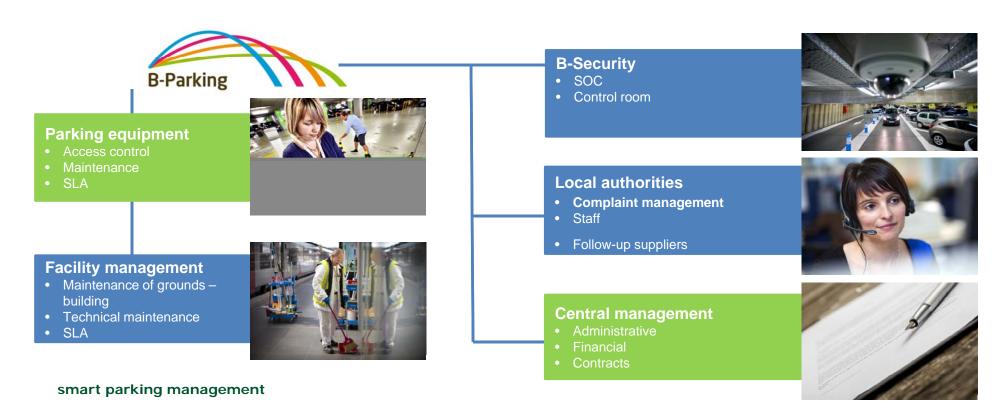
- commercial purpose
- ❖ loss of control: contact with clientele, financial flow, operation information, fee strategy
- several batches different operators
- no consistent visual identity (house style)
- fixed-term concession renewal of contract
- cost of the service for small parking areas







2nd phase: use and optimise our internal expertise









B-Parking: the solution for operating parking garages





Owner – Manager

- ❖ 1st investment
- General strategy and policy
- Tasks of the owner (maintenance, management of the building, etc.)





Operator

- Daily operation
- Fee, operating hours, access
- Maintenance
- Management of revenue







Advantages

Management

- freedom to implement the strategy
- own identity (house style)
- management of investments
- full use of the current infrastructures: cabling, camera network

Organisation

- sale at counters = customer contact
- use and optimisation of our internal resources (security, technical maintenance, complaints)







Results

Opening of first parking garage |



in Gand-Saint-Pierre in August 2009

- 85 parking garages for 45 stations
- 30,718 parking spaces
- team of 10 people

Observations

- customers satisfied
- better security
- better management of capacity
- transparency of financial flows
- financing operating costs of parking garages bicycles acquired with revenues from car parks



One of the B-Parking teams



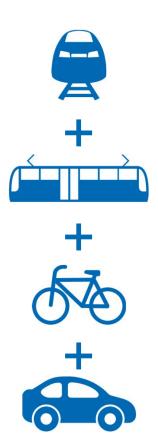


Centralise the parking and inter-modal services

- partnerships with car and bike sharing company
- specific bike services: bike docks
- bike parking with access control











Key figures

*	Total number of stations and stops	552
*	Number of parking spaces for cars	63,931
*	Number of parking spaces for bicycles	94,697
*	Total number of bicycle docks in the stations	36 with SLA and 18 with SLA
*	Total number of car sharing stations in the stations	24
*	Total number of bike sharing stations in the stations	49

Figures as at 31/12/2016







Conclusion

- overall satisfaction of users
- parking strategy efficient and well- accepted
- SNCB maintains control of the parking areas
- * revenues from the car park finance the bicycle parking





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